

10 Things to do before Selling!

Tips by Carrie Abfall

1. Interview 3 agents. Get 3 opinions/pricing strategies.
2. Enter through your front door. How does your porch look? Your entryway??
3. Stand in the farthest part of your back yard – take in the view... Anything need improved?
4. Go into your basement storage room – what work can be done here?
5. How does your kitchen look? Full, tired, worn? Make it feel as if – there isn't enough “stuff” to fill this space! Clean out your oven!!
6. Master bath: Is it relaxing, inviting, invigorating? If not, spruce it up!
7. Landscaping. Does it look old, big, dated?
8. Paint: Simple and inexpensive? Is yours multi-colored? Dinged/Scratched? Update it!
9. Woodworks:..Simply ignored – the casings around your windows, baseboards on your floors – can be easily touched up.... Do it.
10. What are you willing to improve? Add a little granite to the kitchen, new fixtures in the bath, decking to the backyard. Chances are, if you want it in your new house – the buyers want something upgraded similarly in yours.